

Date: July 12, 2022

To
The Manager- Listing Compliance
National Stock Exchange India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla complex, Bandra (E), Mumbai 400051.

Subject: Outcome of the Meeting of the Board of Directors of Ksolves India Limited held on July 12, 2022

Ref: Reg. 30 and Reg.33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Scrp Code: KSOLVES; ISIN: INE0D6I01015

Dear Sir/Madam

Pursuant to the above-captioned subject, kindly note that the Board of Directors of the Company at its meeting held today on Tuesday, July 12, 2022, have inter alia considered and approved the following:

1. Un-Audited Financial Results of the Company for the first quarter and three months ended June 30, 2022.
2. Un-Audited Consolidated Financial Results of the Company for the first quarter and three months ended June 30, 2022.
3. **Declaration of Interim Dividend and Record Date:** The Board of Directors has declared the interim dividend of Rs.8/- (Rupee Eight only) per share for the financial year 2022-23. The interim dividend declared shall be paid within the statutory time limit to the equity shareholders of the Company, whose names would appear on the Register of Members of the Company on **July 22, 2022**, being the Record date fixed for payment of interim dividend.
4. **Migration to Mainboard platform of the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE):** Migration of equity shares of the company from Emerge platform of the NSE to the main board of the NSE and BSE, subject to the approval of members through postal ballot, NSE, BSE and such other authorities as may be applicable.
5. **Approval of Postal Ballot Notice:** The board has approved the postal ballot notice to be issued to the shareholders of the company for seeking approval on the Migration of equity shares of the company from Emerge platform of the National Stock Exchange of India Limited (NSE) to the main board of National Stock Exchange of India Limited (NSE) and BSE Limited (BSE). The notice of postal ballot shall be issued to the shareholders in due course. Following are the dates fixed for the purpose of the ensuing postal ballot procedure:

S.n	Particulars	Date
1.	Cut-off date for the purpose of reckoning the name of members for voting rights and for dispatch of postal ballot notice	Wednesday, July 13, 2022

2.	Date and time of e-voting	Commencement date on Saturday, July 16, ,2022 from 9:00 a.m. to Sunday, August 14, ,2022 at 5:00 p.m.
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In respect of the aforementioned approved items, please find enclosed herewith:

1. Un-audited Standalone Financial results and Un-audited Consolidated Financial Results for the first quarter and three months ended June 30, 2022, along with the Limited review reports thereon.
2. Key Highlights of Financial results O1 FY 2022-23, **Annexure-I (enclosed)**.

The said meeting commenced at 10:30 a.m. and concluded at 11.20 a.m.

Further, the Trading Window for dealing in its securities shall remain closed until 48 hours from this announcement. The same is being duly communicated to all the Designated Persons.

A copy of the above result and other enclosures is being also made available on the Company's website i.e., www.ksolves.com

This is for your information and records.

For Ksolves India Limited


Manisha Kide
Company Secretary & Compliance Officer

KSOLVES INDIA LIMITED

(Formerly Known as Ksolves India Private Limited)

CIN - L72900DL2014PLC269020

H. No B-8/1, Ground Floor, Saidulajab, South Delhi, Delhi - 110030, India

Website - www.ksolves.com; Email : cs@ksolves.com

Statement of Unaudited Standalone Financial Results for the Quarter ended on June 30, 2022 Pursuant to regulation 33 of SEBI (LODR) Regulation, 2015

(Amount in Lakhs)

	Particulars	Quarter ended on	Quarter ended on	Quarter ended on	Year to date figures	Year to date figures	Year to date figures
		30/06/2022	31/03/2022	30/06/2021	for year ended on 30/06/2022	for the year ended 30/06/2021	for the previous year ended 31/03/2022
		Unaudited	Audited	Unaudited	Unaudited	Unaudited	Audited
	INCOME FROM OPERATIONS						
I	Revenue from Operations	1611.04	1358.91	960.03	1611.04	960.03	4,534.58
II	Other Income	11.16	5.28	73.30	11.16	73.30	125.97
III	Total Revenue (I+II)	1622.20	1364.20	1033.33	1622.20	1033.33	4660.56
IV	EXPENSES						
	Cost of Material Consumed	-	-	-	-	-	-
	Purchase of Stock in Trade	-	-	-	-	-	-
	Change in inventories of Finished Goods, Work-in-progress & Stock in Trade	-	-	-	-	-	-
	Employee Benefit Expenses	720.30	633.19	381.84	720.30	381.84	2059.56
	Finance Cost	-	-	-	-	-	0.00
	Depreciation & Amortization Expense	10.07	9.42	7.41	10.07	7.41	35.48
	Other Expenses	167.07	146.76	132.39	167.07	132.39	558.68
	Total expenses (IV)	897.44	789.37	521.64	897.44	521.64	2653.72
V	Profit before Exceptional & Extraordinary Items and tax (III-IV)	724.76	574.83	511.70	724.76	511.70	2006.84
VI	Exceptional Items	-	-	-	-	-	-
VII	Profit before Extraordinary Items and tax (V-VI)	724.76	574.83	511.70	724.76	511.70	2006.84
VIII	Extraordinary Items	-	-	-	-	-	-
IX	Profit before tax (VII-VIII)	724.76	574.83	511.70	724.76	511.70	2006.84
X	Tax Expenses						
	1 Current Tax	187.59	147.56	115.34	187.59	115.34	490.59
	2 Deferred Tax	-7.19	-4.77	-3.59	-7.19	-3.59	(11.10)
	Total Tax Expenses (X)	180.41	142.79	111.75	180.41	111.75	479.49
XI	Profit/(Loss) for the period from continuing operations (IX-X)	544.35	432.04	399.95	544.35	399.95	1527.35
XII	Profit/(Loss) from discontinuing operation	-	-	-	-	-	-
XIII	Tax Expenses of discontinuing operations	-	-	-	-	-	-
XIV	Profit/(Loss) from discontinuing operation after tax (XII-XIII)						
XV	Profit/(Loss) for the Period (XI-XIV)	544.35	432.04	399.95	544.35	399.95	1527.35
XVI	Paid up Equity Share Capital	1185.60	1185.60	592.80	1185.60	592.80	1185.60
XVII	Reserves & Surplus	998.27	453.92	601.05	998.27	601.05	453.90
XVIII	Earnings per equity share						
	(1) Basic	4.59	3.64	3.37	4.59	3.37	12.88
	(2) Diluted	4.59	3.64	3.37	4.59	3.37	12.88

Notes:-

1. The above Standalone Unaudited Financial Results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meeting held on July 12, 2022

2. The Statutory Auditors of the Company have carried out the Limited Review of the above financial results of the Company and have expressed an unmodified opinion on these Results

3. The Company is only having one segment of business i.e. Information Technology Services.

4. There are no investor complaints received/pending as on June 30, 2022

5. Previous year/s/ period figures have been regrouped/ reclassified/ restated, wherever necessary to confirm to classification of current year/period.

For Ksolves India Limited

Ratan Kumar Srivastava
Chairman Cum Managing Director
DIN : 05329338

Place : Delhi
Date : July 12, 2022



A Y & COMPANY

404, Fourth Floor, ARG Corporate Park
Gopal Bari, Ajmer Road, Jaipur (Raj.)
TEL NO. - +91-9649687300
Email: info@aycompany.co.in

Limited Review Report on the Quarterly Un-audited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, As Amended

Review Report

To

**The Board of Directors
Ksolves India Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of **Ksolves India Limited** (the 'Company') for the Quarter ended on June 30, 2022 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation') as amended, read with SEBI Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 and Circular No. CIR/CFD/CMD1/80/2019 dated July 19, 2019 ('the Circular').
2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Accounting Standard 25, "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue a report on these financial statements based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.



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4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited standalone financial results, prepared in accordance with applicable Accounting Standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with circular no. CIR/CFD/FAC/62/2016 dated July 05, 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For A Y & Company
Chartered Accountants
FRN: 020829C



Yashika Gianchandani
Partner
M. No. 420219
UDIN – 22420219AMQUUK1163

Place: Delhi
Date: 12.07.2022

KSOLVES INDIA LIMITED

(Formerly Known as Ksolves India Private Limited)

CIN - L72900DL2014PLC269020

H. No B-8/1, Ground Floor, Saidulajab, South Delhi, Delhi - 110030, India

Website - www.ksolves.com; Email : cs@ksolves.com

Statement of Unaudited Consolidated Financial Results for the Quarter ended on June 30, 2022 Pursuant to regulation 33 of SEBI (LODR) Regulation, 2015

(Amount in Lakhs)

	Particulars	Quarter ended on	Quarter ended on	Quarter ended on	Year to date figures	Year to date figures	Year to date figures
		30/06/2022	31/03/2022	30/06/2021	for year ended on 30/06/2022	for the year ended 30/06/2021	for the previous year ended 31/03/2022
		Unaudited	Audited	Unaudited	Unaudited	Unaudited	Audited
	INCOME FROM OPERATIONS						
I	Revenue from Operations	1651.23	1422.53	994.00	1651.23	994.00	4,706.86
II	Other Income	11.20	4.71	73.57	11.20	73.57	126.53
III	Total Revenue (I+II)	1662.43	1427.24	1067.57	1662.43	1067.57	4833.39
IV	EXPENSES						
	Cost of Material Consumed	-	-	-	-	-	-
	Purchase of Stock in Trade	-	-	-	-	-	-
	Change in inventories of Finished Goods, Work-in-progress & Stock in Trade	-	-	-	-	-	-
	Employee Benefit Expenses	747.80	633.18	389.63	747.80	389.63	2067.34
	Finance Cost	0.00	0.01	0.15	0.00	0.15	0.32
	Depreciation & Amortization Expense	14.79	15.12	11.76	14.79	11.76	54.46
	Other Expenses	202.20	197.06	138.66	202.20	138.66	642.02
	Total expenses (IV)	964.79	845.38	540.20	964.79	540.20	2764.15
V	Profit before Exceptional & Extraordinary Items and tax (III-IV)	697.65	581.86	527.37	697.65	527.37	2069.24
VI	Exceptional Items	0.00	-7.49	7.49	0.00	7.49	-
VII	Profit before Extraordinary Items and tax (V-VI)	697.65	589.35	519.88	697.65	519.88	2069.24
VIII	Extraordinary Items	-	-	-	-	-	-
IX	Profit before tax (VII-VIII)	697.65	589.35	519.88	697.65	519.88	2069.24
X	Tax Expenses						
	1 Current Tax	190.02	153.84	115.34	190.02	115.34	508.70
	2 Deferred Tax	-7.71	-3.23	-5.83	-7.71	-5.83	(12.26)
	2 Tax Related to Previous Year	0.00	0.00	0.00	0.00	0.00	-
	Total Tax Expenses (X)	182.32	150.61	109.51	182.31	109.51	496.44
XI	Profit/(Loss) for the period from continuing operations (IX-X)	515.33	438.73	410.37	515.34	410.37	1572.79
XII	Profit/(Loss) from discontinuing operation	-	-	-	-	-	-
XIII	Tax Expenses of discontinuing operations	-	-	-	-	-	-
XIV	Profit/(Loss) from discontinuing operation after tax (XII-XIII)						
XV	Profit/(Loss) for the Period (XI+XIV)	515.33	438.73	410.37	515.34	410.37	1572.79
XVI	Paid up Equity Share Capital	1185.60	1185.60	592.80	1185.60	592.80	1185.60
XVII	Reserves & Surplus	1009.45	494.12	641.22	1009.45	641.22	494.12
XVIII	Earnings per equity share						
	(1) Basic	4.35	3.70	3.46	4.35	3.46	13.27
	(2) Diluted	4.35	3.70	3.46	4.35	3.46	13.27

Notes:-

1. The above Consolidated Unaudited Financial Results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meeting held on July 12, 2022
2. The Statutory Auditors of the Company have carried out the Limited Review of the above financial results of the Company and have expressed an unmodified opinion on these Results
3. The Company is only having one segment of business i.e. Information Technology Services.
4. There are no investor complaints received/pending as on June 30, 2022
5. The Company has acquired 100% Stake in Ksolves LLC (Incorporated in USA) w.e.f. 10.06.2021, hence Consolidated Results includes Results of Holding company & Subsidiary Companies, i.e. Kartik Solution Private Limited & Ksolves LLC.
6. Previous year/s/ period figures have been regrouped/ reclassified/ restated, wherever necessary to confirm to classification of current year/period.

For Ksolves India Limited

Ratan Kumar Srivastava
Chairman Cum Managing Director
DIN : 05329338

Place : Delhi
Date : July 12, 2022



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Limited Review Report on the Quarterly Un-audited Consolidated Financial Results of Ksolves India Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report

To

**The Board of Directors
Ksolves India Limited**

1. We have reviewed the accompanying Statement of unaudited Consolidated Financial Results of Ksolves India Limited ("the Parent"), which includes its subsidiaries (the Parent and its subsidiary together referred to as 'the Group') for quarter ended on June 30, 2022 (the "Statement") attached herewith, being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('the Regulation') read with SEBI Circular No. CIRICFD/CMD1/44/2019 dated March 29, 2019 and SEBI Circular No. CIR/CFD/CMD1/80/2019 dated July 19, 2019 ('the Circular').
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard 25, "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India read with the Circular. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, to the extent applicable.



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4. The Statement includes the results of its wholly owned subsidiaries:
 1. Kartik Solutions Private Limited (A Company incorporated under Companies Act, 2013).
 2. Ksolves LLC (Incorporated in United States of America)
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the auditor's review reports of subsidiary companies referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Accounting Standard specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. The accompanying Statement includes the unaudited interim financial results and other financial information of subsidiary companies whose interim financial results reflects total revenues for the Quarter ended on June 30, 2022, are Rs. 102.19 Lakhs, total net profit (loss) after tax for the quarter ended on June 30, 2022 is Rs. (29.01) Lakhs as considered in unaudited financial results. The Unaudited financial results of subsidiary company incorporated in India has been reviewed by other independent auditor & of incorporated in USA is reviewed by the management itself since the law of that country doesn't required the Independent Audit. Review reports has been submitted to us by the management & our conclusion on the statement in so far as it relates to amounts and disclosure in the financial statements of subsidiary company is based solely on the report of other auditor/management certification & procedure performed by us as stated in paragraph 3 above. Our conclusion, in so far as it relates to the affairs of such subsidiary is based solely on the report of such auditors/management. Our conclusion is not modified in respect of this matter.

For A Y & Company
Chartered Accountants
FRN: 020829C

Yashika



Yashika Gianchandani
Partner
M. No. 420219
UDIN – 22420219AMQUXE4271

Place: Delhi
Date: 12.07.2022

Annexure-I

Key Highlights of Financial Results Q1 FY 2022-23

- In Q1, consolidated Revenue from Operations increased 66.1% YoY (16.51 cr vs 9.94 cr)
- In Q1, consolidated Revenue from Operations increased 16.1% QnQ (16.51 cr vs 14.23 cr)
- In Q1, Profit After Tax (PAT) increased 25.5% YoY (5.15 cr vs 4.1 cr). Last year Q1 had a one off non-operating income of 0.65 cr creating an adverse base effect for YoY comparison.
- In Q1, Profit After Tax (PAT) increased 17.4% QnQ (5.15 cr vs 4.39 cr).

Execution success in a challenging cost environment:

- Continue to ramp up businesses of existing clients as well as winning multiple new projects in Q1.
- Client base remains widely diversified with 35+ IT services clients across 20+ countries with top 5 client's contribution of 49%.
- Growth remained broad-based especially strong in USA geography in the area of MI/ML. So far the company has seen limited demand softening from ongoing global recessionary talks. Any likely pressure will only partially offset an already very strong pipeline of growth.
- Employee addition during Q1 was muted (359 as of Jun'22 end vs 356 at Mar'22). Heavy focus on better billing rates and utilization rates helped the company grow in the last 3 quarters without meaningful addition in the employee base. However non-linear growth levers are exhausted in near future and as a result growth in coming quarters will come with similar growth in the employee base.
- Company observed reduced attrition pressure in recent months and that's on expected lines as wider global recessionary pressure have eased "IT services and product industry's hiring at any cost trend".
- Cost challenges of "wage hikes, office premise re-opening, increased employee engagement expenses and re-start of business travels" were adequately offset by "increased utilization percentage, gradual billing rate revisions for legacy clients and favorable INR USD exchange rate as 60% of billing happens in USD". **This helped in maintaining the same operating profit margins QnQ.**

Qualitative guidance for Q2 (Jul-Sep'22):

- **In Q2 (FY 22-23) sequential revenue growth of ~12-14% is expected.**
- **Operating profit margin % (OPM) is likely to remain in the same range (41-42%) as maintained for the last few quarters.**

Investments for sustained growth:

- Continue to invest heavily in building top-class teams via lateral hires in key focus areas of Data Sciences/Big Data/AI & ML as well as Onshore presence of Sales and Client Management teams.
- Ksolves recently leased office premises in **Indore's Crystal IT SEZ park. Both Indore and Pune** office will be nodal points for future hiring as the company also expects "work from office" employee base to gradually increase. Work from the office allows the company to better train new resources and improve employee engagement as well as productivity.

- Ksolves is also engaged in upgrading Technology partnership status with leading Tech names. In the same direction, the company achieved the prestigious “**Gold partner**” **status of Odoo** in Q1.

Main board migration & Dividend/Buyback:

- Initiated post ballot approval for NSE mainboard listing. Subject to requisite approvals including those from SEBI and exchanges, stock is likely to start trading on NSE mainboard and BSE by first week of Sep '22.
- Ksolves is also aiming for dual listing by **applying to get listed on Bombay Stock Exchange (BSE)** at the time of NSE main board migration.
- Ksolves’ stated objective of returning at least 70% of Free Cash Flow (FCF) in form of dividends/buybacks is firm in place. **An interim dividend of Rs 8 is announced after a gap of one quarter and that is ~100% of EPS of the last two quarter**. This also illustrates confidence in debt free and asset light business model which translate in superiors return ratios i.e. ROI/ROCE.